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MOUNTAIN WEST REGIONAL

FIELD HEARING

SEP 182000

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MOUNTAIN WEST REGIONAL FIELD HEARING

TRANSCRIPT OF HEARING PROCEEDINGS

This matter came on for hearing on the 23rd day of June, 2000, at 8:20 a.m., at the Little America Hotel & Resort, 2800 West Lincolnway, Cheyenne, Wyoming, with Commissioner Furtney presiding.

1	PROCEEDINGS
2	COMMISSIONER FURTNEY: I want to extend
3	a warm Wyoming welcome to each of you for choosing
4	to attend this Mountain West Regional Field Hearing
5	sponsored by the Federal-State Joint Conference on
6	Advanced Telecommunications Services.
7	My name is Steve Furtney, and I'm a
8	commissioner with the Wyoming Public Service
9	Commission and a member of the Federal-State Joint
10	Conference on Advanced Telecommunications Services
11	and a cochair of this conference. I'll give you a
12	little bit of information about the reason I got
13	involved in this. I applied for appointment to this
14	joint conference because of the importance of
15	telecommunications services to the people and
16	businesses of Wyoming and our neighboring states
17	like Montana and South Dakota, which face very
18	similar challenges in order to successfully deploy
19	advanced broadband telecommunications services.
20	We had a collaborative hosted by the Montana
21	people on Wednesday. We had a bus trip yesterday,
22	which began in the vibrant Denver metro area about
23	100 miles south of here and proceeded north along
24	the Colorado front range into southeastern Wyoming.
25	And I think it was very obvious the change in the

- 1 population density as we made that trip north. I
- 2 think the bus tour very clearly demonstrated the
- 3 contrast in telecommunication service availability
- 4 between two neighboring states located -- in
- 5 locations not more than 100 miles apart.
- 6 The panelists on our panels this morning
- 7 will -- the purpose is to discuss both the
- 8 successful deployment of advanced telecommunications
- 9 services and also to point out the remaining
- 10 challenges that we face in these rural areas in
- 11 providing advanced telecommunications services. It
- 12 is the intent of this joint conference that the
- 13 hearing be a forum for open dialogue between the
- 14 panelists and the questioners and that this will
- 15 result in a candid discussion about both the
- 16 successful deployment of advanced telecommunications
- 17 services and the barriers which currently continue
- 18 to exist and prevent further deployment at this
- 19 time.
- 20 It is my sincere hope that this conference
- 21 will help lead to the necessary public policy
- 22 changes required to eliminate any and all digital
- 23 divides and allow all Americans, including those in
- 24 rural, high-cost-to-serve areas, to enjoy access to
- 25 comparable advanced telecommunications services at

- 1 truly reasonable prices.
- 2 At this time, I'd like to introduce some of
- 3 the other people that are cochairing and cohosting
- 4 this Mountain West Regional Field Hearing. I ask
- 5 that they each share a few remarks about their own
- 6 perspective on the deployment of advanced
- 7 telecommunications services.
- 8 And I'd like to begin with Federal
- 9 Communications Commission Commissioner Harold
- 10 Furchtgott-Roth. Commissioner Roth assumed his
- 11 Commission responsibilities in November of 1997.
- 12 And, Commissioner, we appreciate your
- 13 commitment as a member of the joint conference in
- 14 joining us to cochair this Mountain West Regional
- 15 Field Hearing on Advanced Telecommunications
- 16 Deployment.
- 17 Please join me in welcoming Commissioner
- 18 Furchtgott-Roth.
- 19 (Applause.)
- 20 COMMISSIONER FURCHTGOTT-ROTH: Thank
- 21 you, Steve.
- It is a great honor for me to be here in
- 23 Wyoming today for this field hearing. It's labeled
- 24 mountain west, but as I look at the people who have
- 25 participated, it might more aptly be described as

- 1 just generally west and generally rural. We're very
- 2 pleased to have folks both from Wyoming and Montana,
- 3 both from states throughout the west.
- I would particularly like to thank you,
- 5 Steve, Commissioner Furtney, Chairman Ellen Becker
- 6 from the Wyoming Public Service Commission for
- 7 hosting and putting a lot of effort into this event.
- 8 And I know a lot of folks on your staff have been
- 9 working tirelessly over the past many months on
- 10 this; Dave Mosier, Dave Walker, D.L. Sherman. And
- 11 the same can be said for the Montana Public Service
- 12 Commission, Chairman Rowe and his staff there,
- 13 Bonnie Lorang, Jay Driscoll, and Rhonda Simmons. A
- 14 lot of work has gone into preparing this field
- 15 hearing, and I think it's been a resounding success.
- 16 We've learned a lot, and there's a lot more to be
- 17 learned today.
- 18 We're very fortunate to have with us today,
- 19 also, Chairman Nan Thompson from the Alaska Public
- 20 Service Commission. She chairs the State Joint
- 21 Conference.
- 22 This is the fifth and final one of these
- 23 field hearings that have been held in each of the
- 24 regions around the country. And so far, I think
- 25 we've learned a lot about what works for the

- 1 deployment of advanced services and, frankly, at
- 2 times, what doesn't work.
- 3 We're also very pleased to have with us
- 4 Commissioner Nelson from the South Dakota Public
- 5 Service Commission, one of the other sponsors of the
- 6 Regional Field Hearing.
- 7 And we have -- this is not just about
- 8 participation from -- from the public sector. Many
- 9 of the witnesses today and -- and many of the people
- 10 who participated both Wednesday and yesterday are
- 11 from the private sector.
- 12 I must say the bus tour from the Denver
- 13 airport up here yesterday -- I couldn't help but
- 14 think about Senator McCain's Straight Talk Express.
- 15 The difference here was we didn't have the media
- 16 there trying to learn more about the candidate. But
- 17 what we did have were people from all elements of
- 18 business, people who, in the marketplace, compete
- 19 vigorously with one another. At times, I was under
- 20 the impression some of these people never even
- 21 talked to each other and, yet, we put them all on a
- 22 bus and shared a lot of information. And it was --
- 23 it was quite an experience.
- But the general purpose of these field
- 25 hearings is not to come up with solutions for the

- 1 FCC to march in and come to the rescue. I'm frankly
- very skeptical that that will happen. What this is
- 3 about is -- is sharing information, finding out what
- 4 works, what doesn't work. John F. Kennedy once
- 5 said, Ask not what your country can do for you but
- 6 what you can do for your country. And the way I
- 7 look at these field hearings is ask not what your
- 8 country can do for you but what you can do for
- 9 yourselves.
- 10 A lot of the problems with advanced
- 11 telecommunications services in the west and
- 12 throughout rural America are going to have to be
- 13 solved the old-fashioned way, which means you can
- 14 ask Washington to help, but a lot of times, the
- 15 folks in Washington frankly just don't get it. And
- 16 by the time they get it, it will be too late. And
- 17 so I'm here to find out what -- what works.
- And with that, shall I pass the mike on to
- 19 Bob?
- 20 COMMISSIONER FURTNEY: Thank you,
- 21 Commissioner Furchtgott-Roth.
- The next person I'd like to introduce is
- 23 Montana Commissioner Bob Rowe. This joint
- 24 conference is largely due to the initiative that
- 25 Commissioner Rowe took in leading a charge to

- 1 request that the Federal Communications Commission
- 2 form this joint conference to look at the deployment
- 3 of advanced telecommunications services throughout
- 4 the country. Bob is currently the president of our
- 5 national organization, the National Association of
- 6 Regulatory Utility Commissioners. And I cannot
- 7 think of another state commissioner anywhere in the
- 8 country that works any harder or is more committed
- 9 to the NARUC national organization than Bob Rowe.
- I personally, Bob, want to tell you how much
- 11 I appreciate all the work that you do on behalf of
- 12 the state commissions.
- And please join me in welcoming Commissioner
- 14 Bob Rowe from Montana.
- 15 (Applause.)
- 16 COMMISSIONER ROWE: Thank you very
- 17 much.
- I do want to start by thanking Steve, in
- 19 particular, who's worked so hard on this event for
- 20 so many months and who, as an economist and a
- 21 commissioner in a rural state, has an awful lot to
- 22 teach many of us.
- I'm eager to hear the governor's remarks, as
- 24 well, because of the very bold path that Wyoming has
- 25 taken in this area. That's really helped us all

- 1 identify what -- what we can do on our own and
- where, perhaps, we -- we can't move ahead on our
- 3 own. Wyoming has been very courageous in so many
- 4 ways.
- 5 I particularly want to thank Commissioner
- 6 Furchtgott-Roth. Commissioner Furchtgott-Roth's
- 7 commitment to rural America is absolutely beyond
- 8 question. He's stated that and demonstrated that so
- 9 many times. And he speaks as eloquently as anyone
- 10 about what markets can do and believes very
- 11 sincerely in that. He also speaks very eloquently,
- 12 and, I must say, for an economist, very, very
- 13 clearly, about what economic methods cannot do, what
- 14 the limitations are.
- This was proposed as a cooperative
- 16 federalist exercise to learn what is really
- happening in urban as well as rural America. The
- issues are just as real in urban areas, although
- 19 often different. What's really happening and what
- the needs are, what public policy can do, and also:
- 21 what public policy cannot do or needs to do
- 22 differently or, in some cases, needs to -- needs to
- 23 stop doing, but more importantly, and, again, as
- 24 Commissioner Furchtgott-Roth said, what providers
- 25 and what communities are actually doing on their

- 1 own.
- I hope one of the things that will come out
- 3 of this is perhaps the kind of information sharing
- 4 and strategy sharing that goes on between
- 5 communities, between providers. And if one of the
- 6 things we do is simply help to get that information
- 7 out there to deal with issues of, in our case, both
- 8 density or lack of density and dispersion, but also
- 9 demand site issues and community issues, I think we
- 10 will have done an awful lot of good.
- Over the last few days, coming from Montana
- 12 to Denver and then up here, it's been very clear
- 13 that the -- the tone, the level of awareness, and
- 14 the substance are all quite different than they
- 15 would have been two years ago or certainly four
- 16 years ago. There's a much higher awareness of what
- 17 the issues are, a very strong commitment to deal
- 18 with those, and a lot of enthusiasm, too, as people
- 19 talk about the projects that they're working on.
- 20 There's really been a tremendous amount of progress
- 21 in so many ways, and often by small communities and
- 22 providers taking some real risks in going out, up,
- 23 and ahead of the demand and with technology that's
- 24 really just coming out the door. That's exciting to
- 25 see. That's something we can't do on the public

- 1 side. That's something that has to come from the
- 2 private side. I want to congratulate many of you in
- 3 this room who are taking those risks and working
- 4 hard to provide that service.
- 5 Thank you.
- 6 COMMISSIONER FURTNEY: Thank you,
- 7 Commissioner Rowe.
- 8 Also with us this morning is Alaska
- 9 Commissioner Nan Thompson. And this is a little bit
- 10 of a change to the program that was put out.
- 11 Wyoming's U.S. Representative Barbara Cubin was
- 12 originally scheduled to be here, but because of
- 13 floor votes going on in -- with Congress in
- 14 Washington, she was unable to make it. And to fill
- 15 that void, to have great questions asked up here,
- 16 I've asked Alaska Commissioner Nan Thompson to join
- 17 us as one of the questioners, as well. Nan is the
- 18 chair of the Regulatory Commission of Alaska, and
- 19 she is also the state cochair of the Federal-State
- 20 Joint Conference on Advanced Telecommunications
- 21 Services. Please join me in welcoming Nan Thompson.
- 22 (Applause.)
- 23 COMMISSIONER THOMPSON: Thank you. I'm
- 24 happy to be here in another rural state.
- This joint conference represents a unique

- 1 collaboration between federal and state regulators
- 2 to a problem that all of us here in this room
- 3 understand. This is the last of the regional
- 4 hearings that we on the joint conference have
- 5 sponsored. The goals of the joint conferences was
- 6 to determine how the mandates of Section 706 of the
- 7 Telecommunications Act could best be fulfilled; that
- 8 is, deployment of advanced services to all
- 9 Americans. We in the joint conference decided to
- 10 approach that daunting task with a two-pronged
- 11 effort.
- The first was these regional field hearings,
- 13 to go different places in the country and highlight
- 14 success stories, successful strategies developed on
- 15 a local level that have deployed advanced services,
- 16 to identify the different regulatory barriers, the
- 17 cost barriers, why advanced services weren't being
- 18 deployed in currently underserved areas, and to
- 19 learn about unique strategies that might be
- 20 successful in other places in the country.
- The other prong of our effort was to gather
- 22 data. And I want to encourage all of you to respond
- 23 to a survey that we've got posted on our web site.
- 24 You can reach the joint conference web site through
- 25 the FCC's web site. It's FCC, dot, gov, and then a

- 1 forward slash, joint conference, all one word. Our
- 2 goal in that is to create a database that would be
- 3 acceptable to folks in the country everywhere, where
- 4 both providers and other regulators can search and
- 5 look for examples of situations similar to the ones
- 6 they're encountering and find out how the problem
- 7 has been solved somewhere else. It's a quick
- 8 survey. It will take you about ten minutes to
- 9 complete. But the information you submit will be
- 10 compiled and then accessible to everyone else in the
- 11 country. I think the accessible part of it is going
- 12 to go up in a couple of weeks. And it should be a
- 13 good resource, we hope, for folks everywhere in the
- 14 country who are trying to determine the best way to
- 15 get advanced services deployed.
- 16 I am looking forward to hearing this morning
- 17 from the panelists and other speakers. These
- 18 regional hearings have been a very useful tool for
- 19 us on the joint conference. We've all learned a
- 20 lot, and I think we're here to listen again today.
- 21 Thank you.
- 22 COMMISSIONER FURTNEY: Thank you, Nan.
- 23 Another change to the program does not
- 24 accurately list our next quest. South Dakota
- 25 Commissioner -- Commission Chair Jim Burg was unable

- 1 to attend the hearing, and South Dakota Commissioner
- 2 Pam Nelson graciously agreed to fill in and
- 3 cohost -- and help cohost the Mountain West Regional
- 4 Field Hearing. Commissioner Nelson has a very long
- 5 history of public service in the state of South
- 6 Dakota. Please join me in welcoming Commissioner
- 7 Pam Nelson.
- 8 (Applause.)
- 9 COMMISSIONER NELSON: Good morning.
- 10 And thank you, Steve.
- 11 It's wonderful to have Commissioner
- 12 Furchtgott-Roth near the edge of rural America. And
- 13 I've always thought it was important for
- 14 decision-makers to experience firsthand the
- 15 challenges facing them and those who they represent.
- 16 If we were to move a bit to the north, the
- 17 east, or the -- the west, we would be right where
- 18 the next town is 50 miles away, has 300 people, and
- 19 the hotel is the monopoly.
- 20 Someone asked me last night if I had -- if I
- 21 could only tell Commissioner Furchtgott-Roth two
- 22 things, what those two things would be. And I've
- 23 given that a lot of thought before I came, and I
- 24 started giving it more serious thought last night.
- 25 And it was really hard to come down with two things,

- 1 but I came up with three or four.
- 2 The message that South Dakota would like
- 3 Commissioner Furchtgott-Roth to bring back to
- 4 Washington is not unlike the message that I heard
- 5 when I attended the regional field hearings in --
- 6 the Iowa-Nebraska field hearings a few weeks ago.
- 7 The 1996 Telecommunications Act has mandated
- 8 universal service. The public policy issue has been
- 9 decided and resolved. Section 706 did not
- 10 equivocate on who should receive advanced services.
- 11 It clearly states all Americans. Bringing broadband
- 12 services to the high cost rural areas will require a
- 13 federal -- federal funding mechanism that is
- 14 predictable, sustainable, sufficient, and that
- 15 rewards investment in our infrastructure.
- 16 Broadband services are the technology of
- 17 today, not the technology of sometime in the future.
- 18 As we continue to move towards a more global
- 19 economy, citizens in rural areas are finding that
- 20 they're getting left behind. This is not in their
- 21 best interest, and it is not in the best interest of
- 22 our nation to leave the people in our rural areas
- 23 who -- hamstrung by those people who are providing
- 24 our most basic necessities. The market did not
- 25 bring plain old telephone services to rural America.

- 1 It didn't bring rural electricity to rural America.
- 2 And the market will not bring broadband services to
- 3 rural America. Rural America cannot afford to be
- 4 left behind or to wait for advanced services.
- 5 I think that isn't exactly two things I'd
- 6 like Commissioner Furchtgott-Roth to take back, but
- 7 we think that the issue is clear. The public policy
- 8 issue has already been decided. The issue is really
- 9 reasonable and affordable and how do we pay for it.
- 10 Thank you.
- 11 COMMISSIONER FURTNEY: Thank you,
- 12 Commissioner Nelson.
- 13 (Applause.)
- 14 COMMISSIONER FURTNEY: At this time, it
- is my special honor to introduce the governor of
- 16 Wyoming to give the keynote address for this
- 17 Mountain West Regional Hearing. Actually, Governor
- 18 Geringer is quite responsible for my role in this
- 19 effort. One of his visions for the state is that
- 20 advanced telecommunications technology is indeed one
- 21 of the pillars on which the future of the state of
- 22 Wyoming depends. He is a leader who has made the
- 23 deployment of telecommunications technology one of
- 24 the very top priorities of his administration.
- 25 Because of the high priority he has given

- 1 telecommunications technology, the Wyoming
- 2 commission has also made deployment of advanced
- 3 telecommunications services a top priority. Please
- 4 join me in welcoming Wyoming Governor Jim Geringer.
- 5 (Applause.)
- 6 GOVERNOR GERINGER: Thank you. Thank
- 7 you. I appreciate the opportunity to join you today
- 8 and discuss a very important issue to the west.
- 9 Commissioner Furchtgott-Roth, welcome to
- 10 Wyoming. We're pleased that you're here and a
- 11 willing participant, in fact an advocate, for
- 12 advanced telecommunications services in the west.
- Our first lady, Sherri, has, in the past,
- 14 encouraged young people in school to write about
- 15 what they think our country will be like and our
- 16 state will be like 25 years from now. And I wanted
- 17 to at least alert you to that, because the young
- 18 people in our state are like the young people in
- 19 many other states. They're looking forward to what
- 20 technology can bring. And they see that in a
- 21 variety of different ways. One youngster wrote back
- 22 that in the year 2025, that we will all have
- 23 embedded computers and we will just plug into
- 24 various things and our daily activities will be
- 25 well-known and well-directed. Another one, though,

- 1 had a little bit different perspective. In the year
- 2 2025 -- she said that, In the year 2025, I might be
- 3 governor; and if I can't be governor, then I'll be
- 4 president. Of course, I kind of like that sequence.
- 5 But then she said, And if I can't be president, then
- 6 I'll be zookeeper in Oklahoma City.
- We are in the Rocky Mountain west. And it's
- 8 not just those states that are in the Rockies or
- 9 adjacent to the Rockies. We, of course, have
- 10 concerns and have had participation in our western
- 11 activities from a variety of states, as is evidenced
- 12 today with South Dakota. We have membership in our
- 13 Western Governors' Association from North Dakota,
- 14 from Kansas, and Texas, which are hardly associated
- 15 with the Rocky Mountain west but certainly are
- 16 associated with a lot of what we call rural. But
- 17 even in that context, the western states include the
- 18 most populated state and the least populated state.
- 19 So even there, we understand, in our western
- 20 activities, that there are quite a bit of -- we have
- 21 substantial differences on how we can approach our
- 22 problem solving.
- 23 So picking up a cue from Commissioner
- 24 Nelson, I'd say a couple of things that I would
- 25 point out immediately in kind of a warmup to my

- 1 remarks. What's working? What we believe is really
- 2 working is the creative and innovative spirit of the
- 3 west. If you look at the -- the primary innovation
- 4 activities that are going on with the new economy,
- 5 far -- by far the majority of that is occurring in
- 6 our western states. So we know that that spirit of
- 7 creativity and innovation is alive and working in
- 8 the west. And we'd like to build on that.
- 9 With the commentary that you'll hear today
- in this hearing, I'm sure that you'll hear from
- 11 people who are quite concerned about what's not
- 12 working. But I'd like to put it in the context
- 13 that, in the west, we understand that we are not
- 14 looking for total dependence on government. In
- 15 fact, that's probably the least thing you'll see in
- 16 the west as a desirable thing. Nor are we looking
- 17 for total independence, because if we all operated
- independently of each other, we certainly wouldn't
- 19 have the leverage of each other's capability. So we
- 20 look for partnerships, that interdependence that
- 21 builds a mutual benefit. That's what is working.
- What's not working are some of the
- 23 processes. If we can keep our focus on what our end
- 24 result ought to be, then I think we'll understand a
- lot about the context of the comments this morning

- 1 about what's not working. And, frankly, what's not
- 2 working has much more to do with process and how we
- 3 approach the end result than any other single thing.
- 4 For instance, the Universal Service Fund allocation
- 5 and the rural state modeling is quite -- well, it's
- 6 just bad. I'll put it that way. The -- and the FCC
- 7 definition of basic services, I think, also needs to
- 8 be addressed. So in that context, I'd like to
- 9 address some remarks.
- 10 With regard to the basic definition, which,
- if we were to ask the question what is advanced
- 12 telecommunications services, you have to premise
- 13 that on some definition of what's basic. Otherwise,
- 14 you don't have a definition of what is advanced.
- 15 Well, for starting points, the definition of basic
- 16 service is given in the FCC '97 rule. A single
- 17 party service voice grade access to the public
- 18 switch network. And it includes access to emergency
- 19 services, operator services, interexchange services,
- 20 directory assistance, and toll limitations for
- 21 qualifying low income consumers. But that really
- 22 relates to what we have affectionately known in the
- 23 past as POTS, plain old telephone service. But if
- 24 we don't realize where we are with the new economy
- and the capabilities of technology, we won't have

- 1 POTS. We will have ordinary, obsolete phone
- 2 service, or OOPS.
- 3 Mr. Chairman, the notice of inquiry that the
- 4 FCC adopted in February of this year, I thought, was
- 5 very apt in its questions that were addressed that
- 6 ought to be answered in these regional hearings.
- 7 I'd like to address some of those questions in the
- 8 context of what we've come to know in America as the
- 9 new economy. Now, just as the definition for
- 10 advanced telecommunications services, what's --
- 11 what's this new economy? It's the key buzzword that
- 12 seems to be out there. And for that matter,
- 13 what's -- what's the new community that results from
- 14 that new economy? The new economy is dot-com or
- 15 it's DSL or it's ATMCRS or it's all kind of
- 16 acronyms, or it might be the latest high-tech gadget
- 17 or connectivity that seems to have a new rollout
- 18 each day.
- 19 Well, it's not just new technology or the
- 20 new technology businesses that represents a new.
- 21 economy. The new economy and what I would call the
- 22 new community is how we need and use information in
- 23 every part of our lives; in our businesses, in our
- 24 workplace and schools, at home, entertainment,
- 25 government services, health care, public -- public

- 1 safety. Boiled down in three major categories, that
- 2 would be the economy, the community, and services.
- 3 And it's not just -- it's not as easy as saying we
- 4 have a new economy that's based on certain kinds of
- 5 businesses. Even what we would refer to as old
- 6 economy very much has to adapt to new rules
- 7 concerning how we receive information, how we use
- 8 that information, which, in turn, then leads to how
- 9 we will base our decisions. We're overwhelmed with
- 10 information today. What we need are better tools to
- 11 enable better decisions.
- 12 Part of what we ought to talk about today in
- 13 terms of what's working and what's not has to do
- 14 with timing and timeliness. It's government's role,
- as we view it in the majority here in Wyoming, to
- 16 enable, not to substitute for individual effort and
- 17 not to be the total subsidy for what needs to be
- 18 done, but to help build capacity, build equity in a
- 19 way that recognizes that particularly in this new
- 20 economy, that timing and timeliness can mean the
- 21 difference between success and failure.
- 22 For beginning purposes, then, I would say
- 23 that the FCC rule on core or designated services is
- 24 already obsolete and really ought to be changed to
- 25 include what today is being viewed as advanced

- 1 telecommunications services. And I put that in the
- 2 context mostly of data. But as in the past, we've
- 3 talked about connectivity; that is, voice, video,
- 4 and data. Where data is present, data transmission
- 5 capability is present, you will almost automatically
- 6 enable voice transmission.
- 7 So as a beginning suggestion, Chairman
- 8 Furchtgott-Roth, I suggest that the FCC propose and
- 9 adopt a new definition of basic service that would
- 10 include data as being an essential element, not just
- 11 an advanced element, of connectivity in being able
- 12 to survive in the new economy and encourage our new
- 13 communities. Because as we look at the developments
- 14 that have come about, we've all heard the growing
- increase in retailing on-line or e-tailing or
- 16 e-commerce or whatever it might be. We are seeing
- 17 more and more of that attracting public attention --
- 18 and, yes, it is a very large segment of what's going
- 19 on through the Internet -- and how it's affecting
- 20 our retail experience all the way from government
- 21 taxation down to main street business. But business
- 22 to business enterprises will dwarf what's going on
- 23 even trendwise in e-business and e-tailing today.
- 24 Upstream suppliers, financing, and downstream
- 25 brokers and marketers will all require connectivity

- 1 using -- and capability of transmitting data. If
- 2 they don't have that, business will not survive.
- 3 There is no such thing as a low technology business.
- 4 There will only be businesses who don't use
- 5 technology appropriately and will likely not remain
- 6 in business regardless of whether they are new or
- 7 old economy.
- Beyond that, we look at education. Business
- 9 needs workplace skills that education can and should
- 10 be providing. We focus primarily, in a lot of
- 11 public debates, about the shortage of IT workers in
- 12 America. Government doesn't have enough of them.
- 13 Teaching doesn't have enough of them. Business
- 14 doesn't have enough. Yes, it has to do with
- 15 IT specialties, but it's not just the IT skills that
- 16 we need. We need IT generalists, those information
- technology generalists who understand productivity
- 18 and how technology enhances that. And technology
- 19 doesn't work without connectivity, and connectivity
- 20 doesn't work out broadband access. And that is
- 21 basic, essential service to our education system.
- We need education connectivity, broadband just to
- 23 teach. We need it for students to take the
- 24 initiative to learn. We need it for teacher
- 25 preparation not only preservice but continuing

- 1 service. And we certainly need it for parental and
- 2 community involvement so that we provide the support
- 3 to our kids in their education system that they
- 4 need.
- 5 For the rest of our -- our rural areas --
- 6 and I guess I ought to at least qualify that. Rural
- 7 is defined as if you have five people per square
- 8 mile or more. I think we have at least two states
- 9 represented here today who are five square -- people
- 10 per square mile or less. That would be Alaska and
- 11 Wyoming.
- Mr. Chairman, that's another thing that
- ought to be recognized, that with the variety of
- 14 application in the west and within our individual
- 15 states -- you're convening this hearing today in
- 16 Cheyenne. Cheyenne has a population at the last
- 17 census of 50,008. And thank goodness for the eight,
- or we would not be designated as a metropolitan.
- 19 statistical area.
- 20 We have far too many government regulations
- 21 that prescribe arbitrary boundaries and thresholds.
- 22 For instance, medical services and the subsidies
- 23 that are provided through the federal government are
- 24 predicated on having centers of 100,000 population
- or more within an hour's drive of any part of any

- 1 state. Well, obviously, that would eliminate much
- 2 of the western part of the United States. Likewise,
- 3 the delivery of services through technology ought to
- 4 be enabled.
- 5 And in the area of health care, we are
- 6 strong believers of community based and home based
- 7 medical care. The best care, especially for those
- 8 who are chronically ill or those who have some
- 9 particular disability or infirmity -- that quality
- 10 of care is best near home, at home, or whatever can
- 11 be provided in the community. Without good, solid
- 12 data connectivity as a basic service, we cannot do
- 13 that. We cannot extend the capability of our
- 14 physicians, our health care providers, connect our
- 15 hospitals with intranetworking and telemedicine.
- We just lost another hospital in Wyoming
- 17 within the last month, up in Lusk. Wyoming only has
- 18 23 counties in the ninth largest geographic state in
- 19 the union. And one of those counties just lost its
- 20 hospital, Lusk. We only have two tertiary care
- 21 hospitals. We have to have the ability to connect
- 22 our providers, our services, and our people in their
- 23 communities with health care. So we need ways to
- 24 extend our medical diagnosis, colloquium among
- providers, and treatment with a strong belief in

- 1 community based care.
- 2 Government services need to connect people
- 3 more with services on their schedule, not ours.
- 4 That's the democratization of information that the
- 5 Internet provides. Yet, again, we don't have
- 6 access, particularly for the rural areas and the
- 7 frontier areas, below five people per square mile,
- 8 so that people have as much control of their
- 9 government as government has control of them. We
- 10 are working hard to implement a portal of services
- 11 for the state. And however that proceeds, the focus
- 12 that we need to retain is that the service belongs
- 13 to the public, not to government.
- 14 Public safety, law enforcement and safety.
- 15 We attended a Western Governors' conference last
- 16 week in Hawaii and saw a demonstration by the
- 17 Sacramento -- I think it was Sacramento County
- 18 Police Department, at least -- or maybe it was the
- 19 Sacramento Police Department -- where they
- 20 demonstrated the use of hand-held palm computers
- 21 that were wireless, connected to the main office of
- 22 the police department, so that when a patrolman was
- 23 dispatched to a public disturbance or a call for
- 24 help or anything else, that while they were
- 25 en route, not only in their car but after they have